

Introduction from the CEO and Chair of Capital Theatres

A fter two exceedingly difficult years for the sector, 2022/23 saw a welcome return to near normality with theatres able to open their doors again. Audiences, understandably, took time to feel safe to return to public spaces. By the end of the fiscal year, it was therefore heartening to see Capital Theatres' auditoriums once again full of people of all ages together enjoying theatre, dance, opera, comedy, film, children's shows, musicals and all our weekly activities.

Capital Theatres is an important arts charity in the city and a vital cultural organisation. The board and I have been impressed by the wide range of activities delivered during this year. From co-productions and commissions supporting and growing Scottish talent, to impactful community creative engagement, as well as saving the King's Theatre and kickstarting a much-needed redevelopment of this iconic venue, the organisation has developed projects and meaningful relationships that will bear fruit for years to come.

Professor Dame Joan Stringer DBE FRSE, Chair of Capital Theatres



A series of key organisational ambitions came to fruition in this year. 2022/23 saw six Capital Theatres co-productions staged in our own venues and around Scotland as part of our aim to grow our artistic reputation and our role in the nation's theatrical ecology. It was also the year in which our creative engagement ambitions flourished beyond our award-winning dementia-friendly programme, to include a new strand of talent development called Open@TheStudio. Our commitment to developing audiences and increasing inclusivity and diversity was taken to a new level through the establishment of the Capital Theatres Youth Advisory Board.

The end of the fiscal year brought our most dramatic achievements. In an absolute coup for the organisation, we secured the Scottish Premiere of arguably the biggest show in the world currently,

Hamilton. On-sale commenced in March and we achieved record breaking advance sales within the first 24 hours, with people booking across Scotland and beyond. As considerable a challenge for our organisation but more sobering, we faced a significant increase in the redevelopment cost of the beloved King's Theatre due to global events. An intense communication and fundraising campaign ensured we were able to raise 95% of the project funding, the level required to commence the project.

None of this would have been possible without the wonderful support of our audiences and funders, our evolving reputation as a well-governed charity, a premiere receiving theatre, a leader in creative engagement and talent development, a new creative force, a champion of our city and our sector, and a preserver of our heritage buildings.

We could not be prouder of our team and supporters for helping us navigate the choppy waters experienced this year as the sector got back on its feet post covid and the way everyone stepped up to the challenges the year threw at us.

Fiona Gibson, CEO of Capital Theatres

7. Gibson

The work on our stages



different productions on our stages:
Festival Theatre
King's Theatre
(closed for development from September 2022)
and The Studio

Average rating of shows by audiences

4.6 (out of 5)

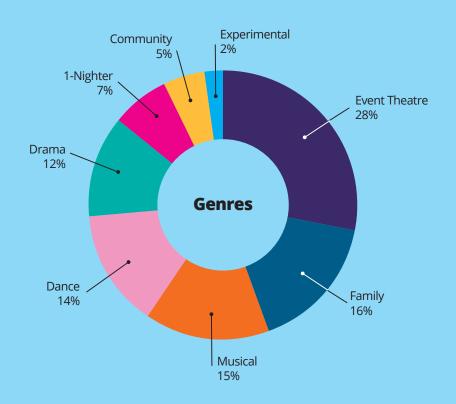
442

Performances

74

Net Promoter Score

Average NPS varies with industries but anything 70+ is considered outstanding



Musicals

Home to the National Performing Companies











Dance Drama



Family shows Festive fun



Accessible performances



The work off our stages



In person participations: 11962

Print / online participation: 5545

17507

Total

184

Creative Engagement events and workshops including:

74

events for people living with dementia and their carers

54

events for children, young people and school groups

We gave more than

7200

free tickets to schools and community groups

We supported

9

new live performance projects We created

4

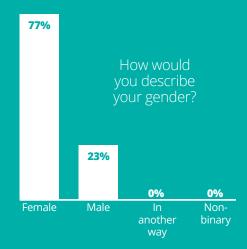
issues of DementiArts Magazine 6

podcast episodes

with our dementia friendly community

Audiences

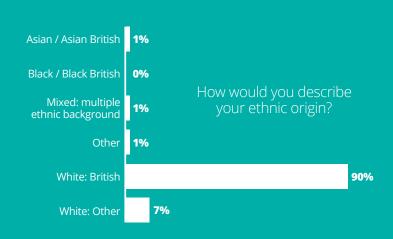




Do you identify as a D/deaf or disabled person, or have a long term health condition?

12%





Co-producing and Commissioning

This year, all three of our spaces played host to a Capital Theatres co-production





Sunshine in Leith co-produced with Pitlochry Festival Theatre at the King's Theatre

James IV: Queen of the Fight co-produced with Raw Material, in association with National Theatre of Scotland in the Festival Theatre

The Gift co-produced with Barrowland Ballet in The Studio commissioned by Aberdeen Performing Arts, Capital Theatres and Eden Court and funded through Creative Scotland's Performing Arts Recovery Fund

The Unexpected Gift co-produced with Barrowland Ballet in The Studio a new dance-theatre performance made especially for children with complex needs inspired by The Gift







Two more of our commissions delighted young audiences at Christmas:

The Enormous Christmas Turnip by Scottish Theatre Producers played at Aberdeen Performing Arts Unicorn Christmas Party by Raw Material played at Eden Court

Both commissioned by Aberdeen Performing Arts, Capital Theatres and Eden Court and funded through Creative Scotland's Performing Arts Recovery Fund





Our Communities



...ensuring dementia design and enablement is central to the King's Theatre redevelopment

People Living with Dementia

This year heralded the return of our dementia-friendly programme taking place at the Festival Theatre in person while still offering elements online to the expanded digital community developed during the pandemic. This area of work was able to embrace new initiatives thanks to the initial strand of the Empowering Dementia Friendly Communities Fund – a partnership between the Scottish Government

and Age Scotland's About Dementia project. Funded activities in this year have included a Creative Contributors group embedding dementia friendly best practice at the heart of our sector; learning opportunities alongside professionals; a new podcast series; and an active role in ensuring dementia design and enablement is central to the King's Theatre redevelopment.





Young People

Meanwhile for younger participants, this year saw the return of the relaxed panto with 900 children from schools for those with Additional Support Needs and their carers attending, Snow White and the Seven Dwarfs supported by Radio Forth Cash for Kids and Leith Community Fund.

We also welcomed our very first Youth Advisory Board, a group of 16-25 year olds working to support our audience development, challenge our assumptions, encourage innovation, and help drive change. To future-proof our audience development strategy, we believe it is critical to create connections with a younger age group, truly listen to and understand the motivations and preferences of this group and learn how we can engage them to become participants and audience members of the future.

Theatre Makers

Building on our talent development ambitions initiated with the Scottish Musical Commissioning Hub, in January we started Open@TheStudio, a new pilot programme of workshops, networking events, and creative opportunities for local theatre-makers and producers.

Saving the King's

This fiscal year started with the launch of our King's Campaign Crowdfunder. At that point we thought we were raising the last £1million to 'get us over the line' to commence the King's redevelopment. Capital Theatres' staff and Panto star Jordan Young ran the Edinburgh Marathon, King's audiences invested in some great rewards, staff and friends hosted bake-sales and sponsored bike rides. Alongside incredible support from our principle funders it felt like we were well on our way to transforming the King's. However, in the summer everything changed. Global events leading to supply chain issues, the rise of inflation, the complex buildability requirements and cost of living impacts together resulted in the project costs rising by £10m. To save the King's we embarked upon a major public appeal to help us with the funding gap. A star-studded campaign amid the King's last International Festival before closure,





A star-studded campaign amid the King's last International Festival before closure... to help get the project over the line.

followed by high jeopardy '35 days to save the King's' messaging across national and UK print, radio and TV in January, alongside effective advocacy work, leveraged enough support to ensure the project could go ahead. We are indebted to all our funders, donors and supporters who recognise the social, economic, heritage and community value of the 'Grand Old Lady of Leven Street'.



Other Notable Events

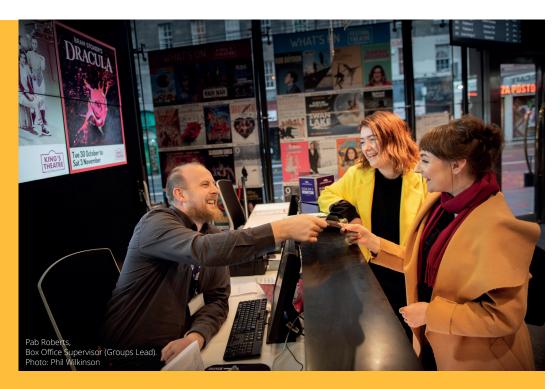


The campaign saturated the media and led to the biggest uplift in Friends memberships

Hamilton

Capital Theatres Producer Sir Cameron Mackintosh and Capital Theatres CEO Fiona Gibson announce that Scottish Premiere of Hamilton comes to the Festival Theatre Spring 2024. Both are pictured outside the Festival Theatre in Edinburgh.

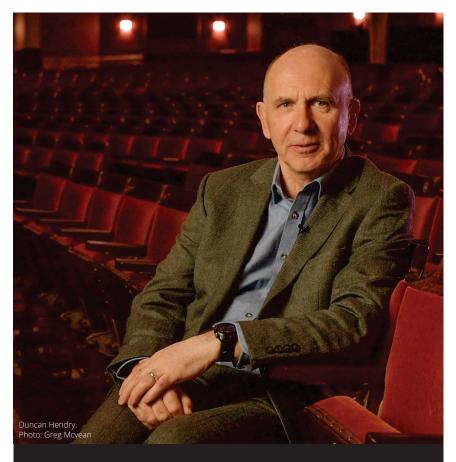
The end of the fiscal year brought a major coup for our programme as, after many years of conversations and many weeks of negotiation, the programming team secured the Scottish Premiere of Hamilton for the Festival Theatre. We were one of the only two venues announced as the first UK tour of this stratospheric Broadway and West End hit so the Public Relations potential was huge especially as we had a visit from super-producer Cameron Mackintosh on launch day. The campaign saturated the media and led to the biggest uplift in Friends memberships (for priority booking) and the biggest onsale in Capital Theatres' history.



Organisational Changes

Organisational improvements in this year included the implementation of our new ticketing and CRM system, Spektrix. This new 360-degree view of how the public engages with us, whether as an audience member, a participant, or supporter of the charity allows us to provide them with more specific information that is relevant to each individual. The data driven approach helps us to diversify our audience, improve customer retention, encouraging people to get involved

in different ways and increase our revenue. In another boost to our Audience Development capabilities, this year saw the appointment of Charlotte Gross as Director of Audiences coming from the same role at the National Theatre of Scotland. Other significant appointments in this year included Munya Redman-Bayasi as the Senior Programmer, Imogen Ensoll as Technical and Operations Co-ordinator, as well as Lucie Jeffrey, Izzy Gray and Alex Howard as Creative Engagement Coordinators.



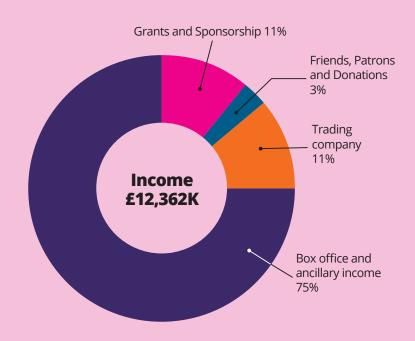
Duncan Hendry

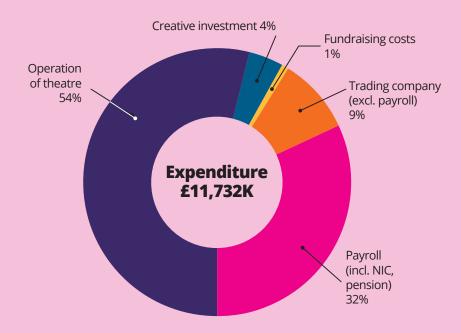
It was with great sadness that we unexpectedly said goodbye to Capital Theatres' former CEO Duncan Hendry who sadly passed away on 2 March 2023. It was especially poignant given his crucial role in both the vision for the redevelopment of the King's Theatre and early conversations about programming Hamilton. We were pleased to host his wake at the Festival Theatre where we welcomed the huge turn-out of industry colleagues, friends and family to celebrate his life and all he did for theatre in Scotland.

Resilience

Income & Expenditure

Surplus of £629k





We Can't Do This Alone

We could not have achieved anything this year without a huge team of people

Staff List Chief **Executives** Office

Fiona Gibson Fiona Syme Susan Leask Munva Redman-Bayasi

Operations Brian Loudon

Finance & HR Crawford Hunt Sarah Henderson Iane Keddie

Development

Charlotte di Corpo Lucille Bluefield Rehecca Churcher-Soden Catriona Boyce Iulia Ossenbruegge Iordan Seath

Marketing & Communications

Gary Smith Charlotte Gross Sarah Cockburn Ioanna Miller Sam Goldblatt Megan McCutcheon Allan Ramsay Jane Greig Becky Love Lara Campbell

Sales & Revenue Jimmy Beacham

Lindsay Anderson

Miriam Byrne Richard Miller Pab Roberts Kerry Black lennv Brotherstone David Brown lennifer Gould Camilla Haves Duncan Henley-Washford Caitlin Higgins Diane Legget Ciara Middleton Ailis Mundin Ross Nisbet Scott Ringan Christopher Townsend Sarah Whyte Zara Louise Zangeneh

Creative learning

Claire Swanson **Theatre Café** Dawn Claire Matthew Halsall Irvine Alex Howard Raquel Sanz Izzy Gray Vicente Lucie leffrey Gordon Revnolds Lewis Burzynski

Facilities

Mitchell Collins Nick Brown Aaliyah El-Salahi Caroline Thewlis Catherine Gauld Claire Campbell Emma Granberg Anne Marie Laura Mcpherson Faccenda David Mcwilliam Christine Findlay loe Millar Caroline Edina Nagy Henderson Aude Naudi-Aaron Johnstone Bonnemaison Lukasz Kulwicki Sebastian Gary Norquay Schneeberger Olga Andrea Shek Podbielska-Nykiel Andrew Elizabeth Rolland Stenhouse Mark Russell Ciaran Young Keith Wright Stephen Hood Kirsty Carswell Clare Dingwall **Emily Hall** Ross Howie

Rachael Hunter

Chris Lindsay

Iona Marshall

Tom Dutton

Ali McInnes

Beth Bugden

Colby Abomnes

Emma Barton

Cara Blackhall

Stella Chan

Festival

Front of House & Customer **Service**

Niall Dewar Colin Dunlop Adam Ferguson Imogen Graham Kim McKenna Kirsty Finlay Andrew Dyer Kirsty Dickson Fleur Adam Kirsty Jay A nderson Alexander Bailey Andrew Bain Robyn Barnett Gabe Beadle Jules Bilger

Eve Boyd Iordan Cant Olivia Cash **Joseph Cassidy** Freya Collington Emily Combe Matthew Cowan Rosie Cram Leo Crutchlev Alexander Davidson Robert Davidson **Jennifer Dewar** Conall Dewar Niall Doherty Rachel Doherty Stephanie Donneadieu Susan Downie Darius Eastwood Marilyn Elliot

Linda Fairbairn

Sophie Fields

Heidi Fogarty

Iourie Fraser-

Silvie Furneaux

Catherine Gibb

Sally Gerrard

Craig Giblin

Eilidh Gibson

Filidh Gilmour

Angus Harrower

Molly Hemmings

Shervl Hogg

Laura Hopper

Harry Hughes

Alexandre Hunt

Harris

Linda Hogg Graham Simpson Duncan Bowers

Helen Hunter Emily lackson Ailsa lames Toby Iones Ben Kelly Olivia Kennedy Romy Kissane Karmen Law Kirsty Law Alexandra Lawrie Andrew Lindsay Euan Lownie Katie Maciver Mia Macnamara Harrison Macneill Leo Macneill Ben Marshall Sarah Marshall Alexander Mason Rebecca Matthews **Emily Matthews** Arianna-Marie Mcculloch Katie Mcgillivray **Jamie Mcinnes** Lucv Mclaren Kenzie Mcmillan Brodie Miller Daisy Morcom Ruth Murphy Robert Murrell Rvan Ness Olga Olsinova 7ahra Perez Naveiro Samira Perez Naveiro

Lucia Planet Donnelly Lily Pollard Matthew Price Corin Rhys Jones Stacev Russell Iosefina Sanchez Davila Lauren Scott Mathilde Scott Olivia Scott-Kaegi Kirsten Sherry Perdi Antonia Short Fraser Sivewright Gerald Smith Ignacio Soler Preciado Manvir Soora **Euan Stamper** Lori Beth Stott Ailsa Tully Laurie Turner Niall Urguhart Rosalyn Watson Ellis Watson Jenna Wayth Victoria Weir Eilidh West lack Whittaker Oscar Whitwell Rehecca Wicksted Loren Wigley Evie Williams Harry Williams Clare Wootton

Alexander

Zawalnyski

Technical Iohn Robb Imogen Ensoll Stuart Haldane Graham Raith Tony King Moira McInnes Emma Cannell Jim Cursiter Ruari Dunn Ross Mactaggart Niall Mactaggart Andv McInnes Mark Pringle Sulie Wood Katrina Alexander Lewis Allan Michele Altana Filip Borowiak Adam Bowers Harry Campbell Teodora Maria

James Hulligan Jr Paul Hunter Allan Irvine Ionathan Kennedy Leon King Charlie Long Garry Mackenzie Iamie Mcdowell Stewart Mcgill Dean Mcleman Sandy Mcleod Ben Nickson Cormac Ó Callanáin Heather McLuskev Fmma Reid Flizabeth Robin Sanders Finnian Summers Alexander Taylor Rosemary Ward Lois May Zonnenberg Amy Louise Allan Calum Anderson Heather Cadogan Chirca Tilda Campbell Michael Clark Abbie Edgar William Clark Avril Gardiner Gianluca Cockburn lessica Hawley Benjamin Conte Christopher Drew Patrvcia lastrzebska Patricia Kenny Anthony Duff Nikala Knox Fraser Ewen Rebecca Marnie **Craig Forrest** Simon Gillies Karen Montgomery Natasha Murray **Emily Girdwood** Kelsey Nicol David Grierson Carmen O'hare Darrell Harding Susan Hill Orlagh Phelan Charlotte Wallhead lames Hulligan

Giulia Pizziol

Board Our Board

members were as follows:-Professor Dame Joan Stringer (Chair) Lesley Drummond Gordon Jack Cllr Melanie Main Cllr Amy McNeese Mechan Tony Mills Cllr Max Mitchell Andrew Neilson Alasdair Peacock (Vice Chair) Martin Reynolds Finlay Ross Russell lames Saville Cllr Valerie Walker Karvn Watt Cllr Donald Wilson

Youth Advisory Board

Darcie Lyon William Stewart Marie N'Guessan Ruth McKay Fin Ross Russell (Chair) Thomas McAree. Ella Catherall Olivia Zhang lade Hutchison Charlotte Cuthbert Ranuli Palipane

Principal Funders

Edinburgh Council Creative Scotland Scottish Government

Corporate **Partners**

Brewgooder Edinburgh Gin Fever Tree Inverarity Morton McOueens Dairies S Luca Stewart Brewing

Corporate Member

AMS Ltd

Supporters

Age Scotland Cash for Kids The Donnelly Foundation Historic Environment Scotland Leith Community Fund Time To Shine Creative Scotland Walter Scott

Principal Patrons

Sir Tom and Lady Farmer Kate and Gavin Gemmell Mr Roger Miller Hedley G Wright

Supporting **Patrons**

Ball

Brown

Richard and

Geoff and Marv

Sir Ewan and Lady

Catherine Burns lames and Patricia Cook Reverend and Mrs David Dalglish Lady Elliot Bill and Ianice Gammell Hamish and Alison Glen Malcolm and Avril Gourlay Bryan A. Hislop and Graeme Roberts Sir Raymond and Lady Johnstone Anthea Lints and Alasdair Short Donald and Louise MacDonald Chris and Gill Masters Mr and Mrs Bruce

Minto

Walter and Norma Vivienne A McCulloch Bryan Rankin Bruce and Eileen Lady Miller David Rodgers Alastair and Elizabeth Salvesen Fahey Jim and Isobel Lord Ross Dame loan Sellar Stringer and Roel Mali

Patrons

Nimmo

Ritson

Stretton

David and Terri

Sarah Whitley and

Graham Whyte

Warnock

Mona Adair Geoffrey and Tish Alderson The Cameron Family Colette Grant George Gwilt Shields and Carol Henderson Phyll and Wren Hoskyns-Abrahall Alan M Johnston Lesley Knox Roxane Laird Craig Barrie and Janey Lambie Ralph Lutton Christine and Stewart Mackay

Lynda McGrath Sir Ronald and Martin Reynolds Christine Richard **OBE** and Fiona Robin and Annie Derek and Ann Shepherd Margaretha Walker Ged and Nikki Welch

